

Business Development Manager

Job location:

- Cogeneration Division – Czech Republic

TEDOM is steadily growing company producing small-scale cogeneration units, which are exported to over 40 countries all around the world. To support new growth initiative, we are looking for an capable individual to establish and maintain our relationship with global clients and channel partners.

Job description:

- Analysis of the trends in the energy industry influencing small-scale cogeneration
- Analysis of the mutual business opportunities with target audiences
- Systematic research of potential clients and partners
- Presentation of the TEDOM company, products and services to target audiences
- Establishing and maintaining our relationship with global clients and channel partners

Applicants profile:

- Must have strong analytical and communication skills
- Writing and speaking in English (at least B2)
- Additional language competency ESP, JPN, FRA is considered an additional advantage
- Ability to work under pressure and meet KPI's (key performance indicators)
- Technical background preferred, but not essential
- Must willing to occasionally travel abroad, up to 20% of working hours
- Class "B" driver's license
- Functional knowledge of Microsoft Office

We offer:

- Perspective in a stable and ever-growing company
- Possibility of self-realization – technical and professional growth
- Flexible approach to working hours
- Home office or any TEDOM office
- Corresponding salary
- Meal allowance
- Language and other training courses
- Company car available also for private use

Kindly send written applications containing the number and name of the job offer including a brief CV by e-mail to the following address: zamestnani@tedom.com.

If you have any questions, please call +420 724 387 773.

Company Headquarters:

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