

# Sales Manager

## Job location:

- **Cogeneration Division – Hrotovická – Průmyslová zóna 160 - Třebíč**

## Job description:

- Support of existing business partners with sales and technical assistance
- Preparation of the price quotes and consultancy of the business cases with partners and end users
- Presentation of company products on trade fairs, videoconferences and business meetings
- Analysis of the market conditions and evaluation of the business partners performance
- Searching for new business opportunities mainly B2B

## Applicants profile:

- Must have ability to learn and adapt to a demanding market
- Strong written and spoken English ability (at least B2)
- Additional language competency ESP, JPN, FRA would be an added advantage
- Ability to work under pressure and meet KPI's (key performance indicators)
- Flexible approach to working hours
- Technical background preferred but not essential
- Must be willing to travel abroad on occasions
- Driving license "B"
- Microsoft office knowledge

## We offer:

- Perspective in a stable and ever-growing company
- Possibility of self-realization – technical and professional growth
- Corresponding salary
- Meal allowance
- Language and other training courses
- Partial home office
- Company car also for private purposes

Written applications containing a number and name of the job offer including a brief CV kindly send by e-mail to the following address: [zamestnani@tedom.com](mailto:zamestnani@tedom.com).

For any questions, please call +420 724 387 773.

## Company Headquarter:

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