

Sales Manager

Job location:

- **Cogeneration Division** – Hrotovická – Průmyslová zóna 160 - Třebíč

Job description:

- Support of existing business partners with sales and technical assistance
- Preparation of the price quotes and consultancy of the business cases with partners and end users
- Presentation of company products on trade fairs, videoconferences and business meetings
- Analysis of the market conditions and evaluation of the business partners performance
- Searching for new business opportunities mainly B2B

Applicant profile:

- Must have ability to learn and adapt to a demanding market
- Strong written and spoken English ability (at least B2)
- Ability to work under pressure and meet KPI's (key performance indicators)
- Flexible approach to working hours
- Technical background preferred but not essential
- Must willing to travel aboard on occasions
- Driving license "B"
- Microsoft office knowledge

We offer:

- Perspective in a stable and ever-growing company
- Possibility of self-realization - technical and professional growth
- Corresponding salary
- Meal allowance
- Language and other training courses
- Partial home office
- Company car also for private purposes

Written applications containing a number and name of the job offer including a brief CV kindly send by **e-mail** to the following address: zamestnani@tedom.com.

For any questions, please call +420 724 387 773.

Company Headquarter:

TEDOM a.s.
Výčapy 195
674 01 Třebíč
Tel: 953 311 111
tedom@tedom.com

